

Case Study: Schenker (H.K.) Ltd. - Taiwan Branch

Double-Take® Software Customer Profile:

Company: Schenker (H.K.) Ltd. - Taiwan Branch
Business: A world-class provider of integrated logistics services
Needs: Real-time Data Replication and Protection for SQL Servers

About Schenker (H.K.) Ltd. - Taiwan Branch

Schenker Taiwan was established in 1967 and has since, developed as a fully-fledged integrated logistics service provider. It successfully integrates the traditional areas of freight forwarding by air and ocean with supply chain management. The group's annual sales revenue reaches USD 6 billion with offices throughout Taiwan in Taipei, Taoyuan, Hsinchu, Taichung, Tainan, Kaohsiung and its warehouse in Taoyuan.

Complete System and Data Protection Solution to ensure Schenker's uninterrupted business operations

With rapid development of globalization, Schenker is facing international competition in maintaining its competitiveness in providing integrated international logistics services at its best. These services include logistics management, international and local on-time delivery services, orders management and customs clearing – all requiring critical data management. An unpredictable site-wide catastrophe could crash important company data at a split of second. Any user downtime would also affect data access and retrieval time.

It would not be affordable for Schenker to have downtime for its system with any data loss. This could mean a significant loss with potential shut down of its operation and non-delivery of customers' goods. In the past, managers had to use tape to backup data every day. When there was any system downtime, Schenker would require 3 to 4 hours for data recovery. The critical objective for an effective replication and failover system is one which can ensure minimal downtime with high availability.

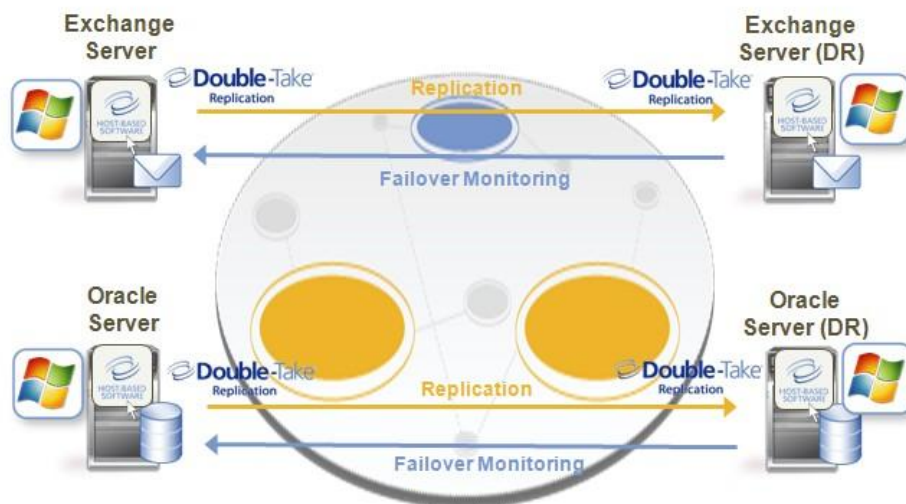
Needs of Real-time Replication and Failover Capabilities

Schenker is looking for a breakthrough in traditional data replication and system protection which ensures minimal data loss and immediate recovery from any disaster. After several evaluations, Schenker chose Double-Take® Availability for its IT environment.

"Double-Take® Software is affordable and our solution of choice. It is time-efficient and cost-effective in enabling Schenker's IT managers to protect, recover and flexibly run critical data with no hassle. When a SQL server is down, Double-Take® Availability will enable users to connect to a standby server with the same data on a primary server with minimal interruption to our business operations", said Mr. Deng Wen Qu, General Manager of Schenker (H.K.) Ltd. – Taiwan Branch.

How Double-Take Software Works

Double-Take protects data and applications including Exchange, SQL Server and SharePoint in enabling users to recover business-critical data that resides throughout their IT environment. Double-Take Availability replicates data on one server running SQL and synchronizes any real-time-replicated data changes to another target server. It combines continuous real-time replication and full-server failover capabilities for disaster recovery, high availability, and centralized backup. Double-Take is Microsoft Windows certified on all editions, one of the few replication products to have achieved this level of certification. It delivers better protection than many hardware-based solutions and it costs tens of thousands less.



Achieving Business Efficiency

Double-Take® Software utilizes byte-level, incremental data replication with advanced monitoring of applications from one or more servers in any location across any distance in all circumstances. This real-time, asynchronous replication of data, with users remain on line, ensures seamless operation with disaster recovery within just 5 minutes! It uses intelligent caching mechanism to transmit data with better efficiency and minimal impact on servers as compared to Synchronous Replication which engages higher bandwidth utilization and disk input/output. It is equipped with HA (High Availability) and DR (Disaster Recovery) capabilities which caters for LAN and WAN environment respectively. Overall, it is effective, easy to manage and highly reliable.

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About Double-Take® Software

Headquartered in Southborough, Massachusetts, Double-Take® Software (Nasdaq: DBTK) is a leading provider of affordable workload optimization products that are simple to use and enable IT managers to easily move, protect, recover and more flexibly run critical IT workloads in physical and virtual environments, regardless of platform or location. With its unparalleled partner programs, technical support, and professional services, Double-Take Software is the solution of choice for more than 20,000 customers worldwide, from SMEs to the Fortune 500. Information about Double-Take Software's products and services can be found at www.doubletake.com.

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